

WHAT BUYERS CAN EXPECT

FINDING THE RIGHT HOME

Whether this is your first or fifth home-buying experience, it is likely the single largest and most important financial investment you will ever make. My real estate knowledge, skill and resources will help you find the home that best suits your needs and desires. As a Realtor with Berkshire Hathaway Preferred Real Estate, I will provide the following services to make your search successful, pleasurable and rewarding:

- Meet with you to review your housing needs and compile comprehensive suggestions that meet your requirements for features, affordability and location of your future home.
- If relocating, I will arrange a tour within areas in which you are interested, help you locate schools, places of worship, shopping, financial institutions and employment centers. I will also find hotel accommodations and childcare if necessary while you are on the tour.
- Evaluate and recommend the price range most suited to your financial ability and illustrate the benefits of pre-qualifying for a loan. I will also help put you in contact with a qualified lender to obtain financing and a complete estimate of expected closing costs, including loan fees, prorations and escrow fees.
- Make appointments for you to see homes you are interested in. Give you vital information about the real estate market, values and specific prices and provide information on real estate taxes, utility costs and other pertinent information. This will allow you to make the most informed decision possible.
- Once you've found the right home and are ready to make an offer, I will prepare the contract according to your directives, explain real estate procedures common to the Denver market and deliver it to the Seller's Broker for consideration.
- After the contract has been accepted by the seller, I will help you arrange for a qualified home inspector to inspect the property and guide you through the entire contract process in order to meet deadline requirements and conditions.
- As a real estate professional, I use care and skill in performing my duties and promise to maintain the highest degree of honesty and professionalism throughout the transaction. I will disclose all adverse facts known regarding the property's physical characteristics.
- I will stay in touch with you from the first day of your search until the day you settle into your new home. My service doesn't stop at the closing

I understand that in order to find your new home and complete the purchase, I must earn your confidence. To merit repeat business and future referrals, it is important to have a completely satisfied customer. By treating you with respect and integrity, my intent is to earn your trust and respect.



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